

sterne
agee

The Trust Company

A Guide to Your
Statement


Understanding Your Personal Trust Statement

1. Report Period

Your report period dates are easy to find at the top of the page.

2. Account Information

Displays basic account information, including your account name and account number followed by contact information for your relationship manager.



1 **ACCOUNT STATEMENT**
ACCOUNT NUMBER: 000000000
NOVEMBER 14, 2007 TO NOVEMBER 14, 2007

2

ACCOUNT NAME:	JOHN DOE MARITAL TRUST
ACCOUNT NUMBER:	000000000
RELATIONSHIP MANAGER:	KAY DONNELLAN 205-414-3326
INVESTMENT OFFICER:	KENNETH J. CARLSON, CFA 205-414-3331

FOR YOUR INFORMATION

Look on the last page of your statement to discover how The Trust Company of Sterne, Agee, & Leach, Inc. can help you with charitable giving. For more information, contact your Relationship Manager. Thank you for your business.

The Trust Company

3. Portfolio Summary

Reflects the Market Value of your asset positions as of the last date of the current statement period.

4. Summary of Asset Position Pie Chart

Graphical representation showing the allocation of assets in your account as a percentage of Market Value.

5. Account Activity Summary

A summary of the activity in your account over the statement period, as well as calendar year to date.

sterne
agee

ACCOUNT STATEMENT PAGE 2

ACCOUNT NUMBER: **000000000**

NOVEMBER 14, 2007 TO NOVEMBER 14, 2007

3 **PORTFOLIO SUMMARY**

MARKET VALUE AS OF	11/14/2007	11/14/2007	% OF ACCOUNT
■ CASH AND EQUIVALENTS	628, 501. 38	628, 501. 38	6. 2%
■ EQUITIES	7, 172, 084. 57	7, 172, 084. 57	70. 5%
■ FIXED INCOME	2, 367, 911. 50	2, 367, 772. 30	23. 3%
Total	10, 168, 497. 45	10, 168, 358. 25	100. 0%

4

5 **ACCOUNT ACTIVITY SUMMARY**

	THIS PERIOD	YEAR TO DATE
BEGINNING MARKET VALUE	10, 207, 455. 23	10, 147, 253. 07
PRIOR ACCRUALS	38, 957. 78-	32, 731. 68-
DIVIDENDS AND INTEREST	0. 00	177, 302. 68
OTHER RECEIPTS	0. 00	29, 297. 62
DISBURSEMENTS	0. 00	165, 494. 85-
FEES	0. 00	36, 999. 17-
FREE RECEIPTS/DELIVERIES	138. 08-	138. 08-
REALIZED GAIN/LOSS	0. 00	152, 863. 08
CHANGE IN MARKET VALUE	1. 12-	102, 994. 42-
CURRENT ACCRUAL	40, 431. 30	40, 431. 30
ENDING MARKET VALUE	10, 208, 789. 55	10, 208, 789. 55

The Trust Company

6. Portfolio Detail

Itemizes each asset held by the trust under its appropriate asset category.

6a. Market Value

Reflects the current value of the asset as of the last day of the statement period.

6b. Tax Cost

Shows the tax cost or value of the asset at purchase.

6c. Estimated Annual Income/Accrued Income

Sets forth the total estimated annual income for each asset, if applicable accrued income is also reflected.

6d. Current Yield

Shows the projected annual income as a percentage of the asset's market value.

DESCRIPTION		TICKER		SHARES		6a	6b	6c	6d
						MARKET VALUE	TAX COST	EST ANNUAL INCOME/ ACCRUED INC	CURRENT YIELD
ACCOUNT STATEMENT PAGE 3									
ACCOUNT NUMBER: 00000000									
NOVEMBER 14, 2007 TO NOVEMBER 14, 2007									
6 PORTFOLIO DETAIL - PRINCIPAL									
DESCRIPTION						MARKET VALUE	TAX COST	EST ANNUAL INCOME/ ACCRUED INC	CURRENT YIELD
CASH AND EQUIVALENTS									
ACCESSOR US GOVT MMF - ADV (BI)						563,802.18	563,802.18	27,006.12 2,250.51	4.79
TOTAL CASH AND EQUIVALENTS						563,802.18	563,802.18	27,006.12 2,250.51	4.79
DESCRIPTION		TICKER		SHARES		MARKET VALUE	TAX COST	EST ANNUAL INCOME/ ACCRUED INC	CURRENT YIELD
FIXED INCOME									
ALABAMA HFA SFM RV COLL HOME MTG SER B-1 CPN 5.3% 10/01/2016-2009				15,000.000		15,398.40	15,398.40	795.00 94.96	5.16
ALABAMA SPL CARE FACS FINANCING AUTH CPN 5% 11/01/2025-2007				45,000.000		45,330.75	45,330.75	2,250.00 81.25	4.96
ALA SPECIAL CARE FACILITIES FIN AUTH BHAM DAUGHTERS OF CHARITY REV ST VIN CPN 5.375% 11/01/2012-2007				75,000.000		75,686.25	75,686.25	4,031.25 145.57	5.33
ALA SPL CARE FFA MOBILE HSP RV SR A ETM CHARITY CPN 5% 11/01/2019-2009				70,000.000		72,195.20	72,195.20	3,500.00 126.39	4.85
ALABAMA BRD OF ED WALLACE CMTY CLG AMBAC CPN 2.5% 07/01/2008				50,000.000		49,585.00	49,585.00	1,250.00 461.81	2.52
ALABAMA DOCKS CPN 5.5% 10/01/2022-2008				30,000.000		31,149.00	31,149.00	1,650.00 197.08	5.30
ALABAMA PUB SCH 5.125% 11/01/2015-2008				65,000.000		66,844.05	66,844.05	3,331.25 120.30	4.98
AL PLTN CRTL REV CPN 5.5% 08/15/2020-2008				15,000.000		15,083.25	15,083.25	825.00 203.96	5.47
AL PLTN CRTL ATH REV FD SR B 5% 08/15/2021-2008				35,000.000		35,381.15	35,381.15	1,750.00 432.64	4.95
AL PLTN CRTL CPN 5.75% 08/15/2023-2009				10,000.000		10,380.40	10,380.40	575.00 142.15	5.54
AUBURN AL SCHOOL IMPROVEMENT AMABC B/E CPN 3.125% 08/01/2010				100,000.000		98,787.00	98,787.00	3,125.00 894.10	3.16
AYERS ST TECH CLLG PUB ED BLDG ATH A CPN 5.625% 03/01/2021-2011				50,000.000		51,416.50	51,416.50	2,812.50 570.31	5.47
BIRMINGHAM ALA WTR & SWR CPN 5.125% 01/01/2016-2008				55,000.000		56,203.95	56,203.95	2,818.75 1,041.37	5.02
BIRMINGHAM BAPTIST AL MD CTR SPL CARE FAC CPN 5.625% 11/15/2015-2011				100,000.000		105,201.00	105,201.00	5,625.00 2,796.88	5.35

7. Transaction Detail

Provides a detailed listing of all the activity that occurred during the statement period. Transactions are categorized according to asset type and are listed chronologically, with all relevant detail such as description of the transaction, number of shares affected, dividends reinvested, etc.

7a. Principal Cash

Reflects the cash transaction amount in principal.

7b. Income Cash


Reflects the cash income amount received or paid during the period.

7c. Cost

Indicates transactions that affect the cost of assets such as purchases and sales of securities.

7d. Gain/Loss

Indicates gains or losses on each transaction for the statement period.

		ACCOUNT STATEMENT PAGE 8			
		ACCOUNT NUMBER: 000000000 NOVEMBER 14, 2007 TO NOVEMBER 14, 2007			
7	TRANSACTION DETAIL	7a	7b	7c	7d
DATE	DESCRIPTION	PRINCIPAL CASH	INCOME CASH	COST	GAIN / LOSS
	BEGINNING BALANCE	0.00	0.00	5,600,375.57	
	NON CASH ACTIVITY				
11/14/07	067383109 RECEIVED C.R.BARD INC. INCREASING INVENTORY TO REFLECT DATE OF DEATH EVALUATION MARKET VALUE 0.00			323,162.64	
11/14/07	071813109 RECEIVED BAXTER INTL INC INCREASING INVENTORY TO REFLECT DATE OF DEATH EVALUATION MARKET VALUE 0.00			85,258.80	
11/14/07	126408103 RECEIVED CSX CORPORATION INCREASING INVENTORY TO REFLECT DATE OF DEATH EVALUATION MARKET VALUE 0.00			702,059.14	
11/14/07	126650100 RECEIVED CVS CORP INCREASING INVENTORY TO REFLECT DATE OF DEATH EVALUATION MARKET VALUE 0.00			16,305.53	
11/14/07	133131102 RECEIVED CAMDEN PPTY TR SH BEN INT INCREASING INVENTORY TO REFLECT DATE OF DEATH EVALUATION MARKET VALUE 0.00			17,477.03	

800 Shades Creek Parkway
Suite 125
Birmingham, AL 35209
205.414.3350
800.621.8630

If you have any questions regarding your statement, please contact your Relationship Manager.

STMT-TRUST